

Message Text

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67

ACTION ARA-10

INFO OCT-01 ISO-00 SP-02 AID-05 EB-04 NSC-05 RSC-01

CIEP-01 TRSE-00 SS-15 STR-01 OMB-01 CEA-01 CIAE-00

COME-00 FRB-01 INR-05 NSAE-00 XMB-02 OPIC-03 LAB-01

SIL-01 INT-05 GSA-01 L-02 H-01 PA-01 PRS-01 USIA-06

EUR-08 /085 W

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R 212115Z OCT 74

FM AMEMBASSY PORT AU PRINCE

TO SECSTATE WASHDC 8744

C O N F I D E N T I A L PORT AU PRINCE 2065

E.O. 11652: GDS

TAGS: EINV, EMIN, HA

SUBJECT: GOH SECRETARY OF COMMERCE AND INDUSTRY OPTIMISTIC ON
COPPER AND BAUXITE NEGOTIATIONS WITH US FIRMS

REF: PAUP 1812, PAUP 1868

1. COMMERCE AND INDUSTRY MINISTER FOURCAND TOLD ME OCTOBER 18 THAT INTENSIVE DISCUSSIONS HAD JUST BEEN COMPLETED SATISFACTORILY WITH KENNECOTT COPPER REPRESENTATIVES HEADED BY CHARLES DAHL ON NEW AGREEMENT TO EXPLOIT FORMER HAICANA CONCESSION. FOURCAND COMMENDED STRAIGHTFORWARD AND CONSTRUCTIVE ATTITUDE DISPLAYED BY DAHL. FOURCAND SAID GOH HAD AGREED TO 50/50 PARTIICIPATION ARRANGEMENT WHICH HE FELT WOULD PROVIDE HAITI FOR FIRST TIME IN SUCH A CONTRACT WITH A SATISFACTORY LEVEL OF INCOME FROM ITS NATIONAL PATRIMONY.

2. IN RESPONSE TO MY QUESTION ABOUT FRENCH COMPETITION FOR RIGHTS TO SAME CONCESSION, FOURCAND SAID WITH A SMILE THAT PENNAROYA HAD BEEN FIRING OFF AGITATED TELEGRAMS FROM PARIS; HE IMPLIED GOH DECISION TO DEAL WITH KENNECOTT WAS TOO FIRM TO BE SHAKEN.

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3. COMMENT: IN CONTRAST WITH THEIR PREVIOUS VISITS, KENNECOTT REPS HAVE GIVEN EMBASSY A WIDE BERTH. FOURCAND'S POSITIVE EVALUATION OF KENNECOTT NEGOTIATING APPROACH, INTERESTINGLY ENOUGH, LED HIM TO EXPRESS OPTIMISM ALSO ON THE MORE CONTENTIOUS REYNOLDS BAUXITE NEGOTIATIONS, DUE TO RESUME MID-NOVEMBER, AND HE FORECAST THAT PRESIDENT WOULD BE ABLE, TOWARD END OF YEAR, TO ANNOUNCE AGREEMENTS WITH BOTH COMPANIES THAT WOULD BE FAVORABLE TO HAITI AND SATISFACTORY TO COMPANIES AS WELL.
ISHAM

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BAUXITE, COPPER, MINING CONCESSIONS, FOREIGN INVESTMENTS, CONTRACTS
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Copy: SINGLE
Draft Date: 21 OCT 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: shawdg
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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30 JUN 2005

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